

# Stephen Oskoui

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Objective Summer position in web services product management

## Education

1997 - present Stanford University Stanford, CA  
B.S. Science, Technology and Society (focus in computer science) – expected 12/00 GPA 3.6

- Coursework includes Computers and Interfaces, Design of Domestic and Consumer Technology, Global Entrepreneurial Marketing, Databases, Programming Paradigms, Technology Management, High-Tech Entrepreneurship, and the Information Revolution in Latin America

## Experience

Summer 1999 chipshot.com Sunnyvale, CA  
Product Manager

- Coordinated team that overhauled order management system and automated many customer service functions
- Led the design and implementation of a barcode order tracking system
- Worked with management team to develop mission statement and integrate into the decision making process of 120-person company
- Created recommendations for chipshot.com's brand positioning and celebrity endorsement strategies

1997 - present Business Association of Stanford Engineering Students Stanford, CA  
Director of the \$25K Stanford Entrepreneurs' Challenge

- Coordinated judging panels of Silicon Valley entrepreneurs and VCs
- Mentored start-ups by refining business models and marketing strategies
- Handled marketing and public relations for the Challenge

1997 - present Stanford Software Developers' Network Stanford, CA  
President

- Performed research to determine the needs of student software developers
- Focused group on team-based community service software development
- Restructured 10 member officer team and established Board of Advisors

1995 - 1997 Web Solutions (acquired by Media 3 Technologies) Pittsford, NY  
Sole Proprietor / Internet Consultant

- Provided companies with Internet marketing and consulting services.
- Sold web hosting packages that included custom website tools.

Summer 1996 University of Rochester Rochester, NY  
Theoretical Researcher / Software Developer

- Co-authored a research paper published in the June 15, '98 Optics Letters.
- Created computer simulations of the laser frequency conversion process used in laser fusion research.
- Designed an improvement to the frequency conversion process that will be integrated as a major upgrade to the University of Rochester laser system.

1993 – 1995 High-Tech Gaming (part of AOL Videogames forum) Pittsford, NY  
Founder and Online Editor/Publisher

- Launched one of the first online videogame magazines.
- Obtained dedicated forums on AOL and CompuServe and 10,000+ direct e-mail subscribers.

## Awards/Projects

- Finalist in the 56<sup>th</sup> Annual Westinghouse Science Talent Search
- Member of the 1997 USA Today All-USA Academic First Team
- 1997 Stanford University President's Scholar
- Bidsmart – Comparison Shopping Engine for Online Auctions
- Universal Digital Media, 1997 – First Legal MP3 Website